



**ENCORE**  
LEGAL SOLUTIONS™

## **Encore Legal Solutions Names Greg Spicer Vice President**

Phoenix, Ariz. – July 24, 2007 – Encore Legal Solutions, a leading national provider of electronic discovery and related services, today announced that Gregory J. Spicer has been named Vice President. Spicer was previously Vice President, National Accounts. He will continue to be based in Newport Beach, Calif.

In his new capacity, Spicer will serve as Encore's sales and marketing leader. In addition to continuing to manage Encore's National Accounts Management Team, he will assume responsibility for leading the company's overall sales function, including training, recruitment, measurement, and implementation of rewards and recognition programs. He will also be responsible for development of effective marketing and communications programs to precede and support Encore's global sales activities and help increase Encore brand recognition and reputation as a first-rate, knowledge-driven service provider.

“Greg's many years of experience leading sales organizations, both in legal and professional services companies, will help us to continue our significant organic revenue growth,” said Gregory J. Mazares, President and CEO of Encore. “Working closely with our operations team, local general managers and individual sales contributors throughout the company, Greg's mandate is to optimize our overall sales performance and further support, develop and retain our outstanding sales talent.”

Prior to joining Encore in 2006, Spicer was Vice President of Professional Services for Whitmont Legal Technologies, where he supervised the company's national Professional Services Group. Previously, he had been Whitmont's Vice President of Sales, responsible for all management, training and development of all sales personnel. Prior to joining Whitmont, Spicer has worked at IKON Legal Document Services, managing large projects for Fortune 500 companies.

Spicer holds a Bachelor of Science degree in economics, with a minor in international trade and development, from California Polytechnic State University, San Luis Obispo.

### **About Encore Legal Solutions**

Through a combination of knowledge, technology and process, Encore Legal Solutions provides a broad range of discovery solutions to major law firms and corporate legal departments across the U.S. According to a 2007 independent legal industry survey, Encore was ranked as a Top 10 provider of electronic data discovery and related services, including Web hosting, imaging, coding and reprographics. For more information, please visit [www.encorelegal.com](http://www.encorelegal.com).