



**ENCORE**  
LEGAL SOLUTIONS™

## **Encore Legal Solutions Launches Program to Minimize Corporations' Risk in Litigation and Investigations**

Phoenix, AZ (November 13, 2007) - Encore Legal Solutions, a leading national provider of electronic discovery and related services, announced today that it is now offering corporate law departments and law firms a comprehensive "Litigation Readiness" program designed to provide cost effective risk management, investigation readiness and litigation response.

"Since December 2006, more than 50 court opinions on electronic discovery have made one point perfectly clear," said James Ramsey, Encore's Vice President of eDiscovery Solutions. "Courts will no longer tolerate organizations that have not implemented systems and procedures to preserve and readily retrieve electronically stored information." Encore's Litigation Readiness program is a four-step process designed to identify potentially relevant documents, minimize risk and reduce discovery costs across an entire corporate enterprise.

### **The four steps are:**

1. Understanding corporate compliance obligations.
2. Creating a system and data map.
3. Developing a Document Management Retention Policy (DMRP) and litigation readiness plan.
4. Implementing the DMRP and litigation readiness plan, including integration of relevant tools and companywide training.

Encore's "Litigation Readiness" solution provides corporate clients with details about the location of potentially responsive content and a roadmap for efficient preservation and collection of electronically stored information for discovery. "Our clients require a proactive approach to litigation management," said Greg Mazares, Encore's President and Chief Executive Officer. "This new program leverages our team of data forensics and electronic discovery experts to help them stay prepared at all times, on a cost-effective basis, for litigation or investigations." The positive effects for Encore's clients include less exposure to sanctions, negative inferences and allegations of spoliation and a significant reduction in the cost of electronic data discovery.

For more information about "Litigation Readiness," contact Encore's Vice President of Sales and Marketing, Greg Spicer, at [gspicer@encorelegal.com](mailto:gspicer@encorelegal.com).

### **About Encore Legal Solutions**

Through a combination of knowledge, technology and process, Encore Legal Solutions provides a broad range of discovery solutions to major law firms and corporate legal departments across the U.S. According to independent surveys in 2006 and 2007, Encore is ranked as one of the leading providers of electronic data discovery and related services, including Web hosting, data forensics, imaging, coding and reprographics. For more information, please visit [www.encorelegal.com](http://www.encorelegal.com).

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